



Case History 76

“I DIDN'T REALIZE THE BENEFITS”



I'm a kind guy who believes in having the right tool for the right job. I have always bought top of the line equipment and built custom trucks to get the job done safely and as diligent as possible. In today's world this philosophy has never been so important. With labor concerns and a waffling economy our company must make the right choices to remain competitive yet profitable. That's what led us to buy a Switch-N-Go unit.

Over recent years I pondered and theorized with my cohorts about how nice it would be to have a detachable truck body system but I never truly realized all of its benefits until I broke down and bought one in 2006. Now I can't imagine how we survived with one. We have two drop boxes, a flatbed, and will be purchasing a landscape bed soon.

The drop boxes are a must. We use them to haul just about everything from mulch, plants, topsoil and gravel, to even trash hauling. We never have to worry about their integrity since they are constructed so well. I've never seen a traditional stake body that could hold up like a Switch-N-Go drop box.

The versatility of a Switch-N-Go system is remarkable. The ability for one person to drop off body full of equipment on site for the workers to use while he takes another body to pick up supplies is priceless. The ability to load at ground level will also boost your profits and lower the risk of injury to your employees. That alone is a huge morale booster!

It doesn't end there. The Switch-N-Go system helps us keep going even when others aren't. There have been times where we needed to unload debris off our truck but the local dump was closed. This used to shut us down until the dump reopened, but now with the Switch-N-Go system we just swap to our other drop box and keep on working.

There have been seasonal benefits too. How many times have you set your traditional stake body truck up with a nice canopy top and hung a leaf vacuum on the back door and then had a request for a load of topsoil or need to load something taller than what your leaf canopy will allow? What do you do? Problem solved. With a Switch-N-Go simply switch to another body and make your delivery without delay.

There are endless opportunities with a Switch-N-Go system. Being an antique truck enthusiast, I found my flat bed body the perfect companion for my 1934 Ford BB 1 ½ ton truck. I simply lay the flatbed on the ground, drive on my old 34', strap it down, lift the flatbed back on and away I go.

One truck, multiple configurations, what a great idea! Switch-N-Go is the one to go with. Good people that offer an outstanding but affordable product.

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The Switch-N-Go System is versatile and has a wide variety of bodies for work trucks in the 11,000 GVW to 26,000 GVW range. Distributors are most metropolitan areas, call 888-311-0867 or go to www.switchngo.com for more information.